

TREASURER'S REPORT - Jerry Smith

The purpose of this report is to provide information to Bnai Israel's members about the financial condition of the synagogue since the last congregational meeting in November 2019.

First, I want to thank each of you for your financial support of Bnai Israel. As you may know, our dues only cover about 65% of our operating costs, and thus we rely on our members, not only to pay their dues, but for their other generous donations throughout the year.

Now, to 2019:

- We had a slight surplus for the year of about \$6000. We collected more than 95% of our budgeted revenue and was successful in controlling expenses.
- Our balance sheet ended the year with no debt.
- Each of our Benevolent Fund and Cemetery Funds, managed by the Jewish Foundation of Greensboro, ended 2019 up about 10% for the year.
- All interest and dividends earned in both the Benevolent and the Cemetery funds in 2019 were reinvested; none of the funds were used to pay any operating expenses.

So far, 2020 has been much more of a financial challenge for us. The COVID-19 pandemic has affected us financially, as it has almost every other organization in the United States.

- As of June 30, 2020, we had collected approximately 65% of our budgeted dues. This is a material reduction in what we would typically expect; for example, by June 30, 2019, we had collected almost 80% of our budgeted dues. We certainly hope that any members who have not yet paid their 2020 dues will do so.
- We applied for and obtained a PPP loan from Live Oak Bank in the amount of \$27,300. The PPP loan was intended for small businesses like ours that had suffered a loss of revenue due to the virus. We expect this entire amount to be forgiven under the PPP loan forgiveness program.

- We have worked hard to try to reduce expenses, where possible. Since our salaries, utilities, and insurance costs account for almost 70% of our monthly expenses, it is difficult to materially reduce expenses. That is why the collection of dues and our members' donations are so important. It should be noted that, notwithstanding the pandemic, we have not reduced any of our staff salaries nor laid off any employees.
- Our balance sheet remains strong in that we continue to operate with no debt.
- Not surprisingly, given the volatility of both the equity and bond markets in 2020, so far, for the year, each of our investment funds in Greensboro is down, as of June 30, 2020, about 4% from 2019. Once again, there have been no withdrawals of either interest or dividends from either the Benevolent or Cemetery funds to pay any 2020 operating expenses.

In sum, thanks to each of you, B'nai Israel is handling this challenging time much better than many organizations. However, we still have challenges and we will need to continue to rely on you for your on-going financial support. Our success will only continue if you affirm and reaffirm your financial support for the synagogue.

Exciting times are ahead for B'nai Israel. We have a fabulous new rabbi and our synagogue is being renovated into an even more beautiful, user-friendly place of worship. With your help, and continued financial support, the best days of B'nai Israel are ahead.

Thank you for the privilege of serving as your treasurer.

Jerry Smith,
Treasurer